



8 Rules for the Savvy 1st Trust Deed Investor

- ✓ NEVER trust seller-provided taxes
- ✓ ALWAYS order a title search
- ✓ NEVER trust seller value
- ✓ ALWAYS confirm your position
- ✓ NEVER wire money unless taxes have been verified
- ✓ ALWAYS know the condition of the underlying asset
- ✓ NEVER service your own loans
- ✓ ALWAYS ask borrowers to put skin in the game